

**RESULTS OF OPERATIONS FOR  
THE THIRD QUARTER ENDED DECEMBER 31, 2011 (CONSOLIDATED)**  
〔Japanese GAAP〕

February 7, 2012

Company name: EBARA CORPORATION  
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(Stock code: 6361, Tokyo and Sapporo Stock Exchange in Japan)  
(URL <http://www.ebara.co.jp>)  
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Scheduled day of submission of quarterly report: February 9, 2012  
Beginning of payment of third quarter-end dividend: —  
Preparing supplementary material on quarterly financial results: No  
Holding quarterly financial results presentation meeting (for institutional investors and analysts): No

Note: The amounts are rounded down to the nearest million.

1. Outline of the nine months ended December 31, 2011

(1) Consolidated Financial Highlights Millions of yen, except per share data

	Net sales		Operating income		Ordinary income		Net income	
		%		%		%		%
Nine months ended December 31, 2011	264,349	(0.6)	6,064	(70.3)	2,354	(86.4)	(930)	—
Nine months ended December 31, 2010	265,990	(15.9)	20,425	209.5	17,359	228.8	10,236	—

Note Comprehensive income: Nine months ended December 31, 2011 ¥ (3,781) million (—%)  
Nine months ended December 31, 2010 ¥ 5,018 million (—%)

	Net income per share	Net income per share, diluted
	Yen	Yen
Nine months ended December 31, 2011	(2.20)	—
Nine months ended December 31, 2010	24.25	21.65

(2) Consolidated Financial Position Millions of yen

	Total assets	Net assets	Equity ratio
			%
December 31, 2011	462,540	149,610	31.5
March 31, 2011	507,898	154,939	29.9

Note: Shareholder's Equity (consolidated) December 31, 2011: ¥145,650 million March 31, 2011 : ¥151,950 million

2. Dividend

	Cash Dividend per share of common stock				
	End of 1 <sup>st</sup> quarter	End of 2 <sup>nd</sup> quarter	End of 3 <sup>rd</sup> quarter	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2011	—	0.00	—	5.00	5.00
Fiscal year ending March 31, 2012	—	0.00	—		
Fiscal year ending March 31, 2012 (Forecast)				5.00	5.00

Note: Revision of forecast for dividend during this quarter: Not applicable

### 3. Forecast of results for the year ending March 31, 2012

Millions of yen

	Net sales	Operating income	Ordinary income	Net income	Net income per share
	%	%	%	%	Yen
Fiscal year ending March 31, 2012	395,000 (1.7)	20,000 (36.6)	16,000 (44.3)	8,000 (71.6)	18.95

Note: % represents percentage change from a comparable previous period

### 4. Others

- (1) Changes in significant subsidiaries during the nine months under review: Not applicable  
Note: Refers to movements of specified subsidiaries that have resulted from any changes to the range of consolidated entities.
- (2) Adoption of specified accounting methods for the preparation of quarterly consolidated financial statements: Applicable  
Note: For further details, please refer to the section of "Summary Information (Others)" on page 7 of this document.
- (3) Changes in accounting policies, Changes in accounting estimates, and Restatement of prior financial statements after error corrections
  - (i) Changes due to revisions of accounting standards, etc.: Not applicable
  - (ii) Changes other than (i) above: Not applicable
  - (iii) Changes in accounting estimates: Not applicable
  - (iv) Restatement of prior financial statements after error corrections: Not applicable

#### (4) Number of shares outstanding (Common Stocks)

(i) Number of common stocks (Including treasury stocks)	December 31, 2011	422,872,658	March 31, 2011	459,245,678
(ii) Number of treasury stocks	December 31, 2011	673,350	March 31, 2011	37,168,870
(iii) Average number of common stocks (accumulated period)	Nine months ended December 31, 2011	422,136,942	Nine months ended December 31, 2010	422,167,831

#### Recording of Implementation Conditions regarding Quarterly Review Procedures

This quarterly financial summary does not fall within the scope of the Quarterly Review Procedures referenced in the Financial Instruments and Exchange Act. At the time of disclosure of the quarterly financial summary, the Group was in the process of implementing the quarterly review procedures for its quarterly financial statements.

#### Explanation of the Appropriate Use of Performance Forecasts and Other Related Matters

The forecasts of performance and other forward-looking statements contained in this document are based on information that was available to Ebara as of the time of the issuance of this document and on certain assumptions about uncertainties that may have an impact on the Company's performance. Actual performance may differ substantially from these forecasts owing to a wide range of factors. For further information on the assumptions made in the preparation of the forecasts of performance, please refer to the section of "(3) Qualitative information on consolidated earnings forecasts," on page 6 of this document.

## Contents

### 1. Qualitative information on Consolidated Results

- (1) Qualitative information on consolidated results of operations . . . . . P.4
- (2) Qualitative information on consolidated financial position . . . . . P.6
- (3) Qualitative information on consolidated earnings forecasts . . . . . P.6

### 2. Summary Information (Others)

- (1) Adoption of specified accounting methods for  
the preparation of quarterly consolidated financial statements . . . . . P.7

### 3. Consolidated Financial Statements

- (1) Consolidated Balance Sheets . . . . . P.8
- (2) Consolidated statements of income and comprehensive income
  - Consolidated statements of income . . . . . P.10
  - Consolidated statements of comprehensive income . . . . . P.11
- (3) Consolidated statements of cash flows . . . . . P.12
- (4) Note for the assumption of going concern . . . . . P.13
- (5) Segment information . . . . . P.13
- (6) Note for significant changes in the amount of shareholders' equity . . . . . P.14

### 4. Additional information

- Order received and sales . . . . . P.15

## 1. Qualitative information on Consolidated Results

### (1) Qualitative information on consolidated results of operations

#### (i) Overview

During the third quarter (nine months), ended December 31, 2011, overseas, as a result of continued high unemployment and declines in housing prices in the United States, the pace of economic recovery weakened.

In Europe also, there are indications of a slowdown in the economies of the region because of continuing uncertainties regarding the financial system. On the other hand, in Asia, the Chinese economy is continuing to hold firm, sustained mainly by domestic demand. In Japan, public works investment is continuing to be strong as a result of the positive effects of the supplementary budgets passed in fiscal 2011. In addition, private sector capital investment, which moved into a slump following the Great East Japan Earthquake, is also bottoming out, and the economy is showing moderate improvement.

Amid these adverse economic conditions, the EBARA Group (the Group) launched a new three-year, medium-term management plan entitled "E-Plan2013" covering the period through the year ending March 31, 2013. This plan is based on four policies: (1) Promoting "regional production for regional supply" in priority areas and establishing an optimally located production and supply system from a global perspective, (2) working to enter new markets by expanding core business domains, (3) aiming to optimize "*monozukuri*" (manufacturing) processes through scientific approaches, and (4) expanding the functions of the corporate headquarters in keeping with the globalization of business domains. The beginning of E-Plan2013 marks the start of EBARA's movement toward establishing a stronger and stabler business structure.

During the third quarter, compared with the same quarter of the previous fiscal year, although orders of Fluid Machinery & Systems Company increased; however, because of both of Environmental Engineering Company and Precision Machinery Company decreased, overall EBARA orders declined. Overall EBARA sales decreased, because Fluid Machinery & Systems Company and Environmental Engineering Company sales declined, although Precision Machinery Company sales increased. Operating income as a whole decreased as the rise in income of the Precision Machinery Company was not sufficient to offset the decline in the income of the Fluid Machinery & Systems Company and Environmental Engineering Company.

Consolidated net sales of the Group in the third quarter amounted to ¥264,349 million (0.6% lower than for the same quarter of the previous fiscal year). The operating income for the third quarter was ¥6,064 million (a decline of 70.3% year on year), and ordinary income for the third quarter was ¥2,354 million (a decrease of 86.4% year on year). The net loss amounted to ¥930 million (a decline of ¥11,167 million year on year) caused by reversal of deferred tax assets by ¥1,700 million with tax reform in fiscal year 2011.

#### (ii) Business segment information

In the FMS Company, in the pump business, demand expanded in overseas markets and led to an increase in the number of projects in the oil and gas as well as water infrastructure equipment industries, mainly in the Middle East. However, tough price competition has continued due to the appreciation of the yen. In the domestic market in Japan, although supplementary budgets are being implemented in the public sector, budget allocations for pumps and other types of capital equipment are on a declining trend. Moreover, the expansion in private sector construction starts as well as construction machinery sales appears to have paused. Amid these conditions, the FMS Company identified customer needs through its marketing activities by region and attempted to improve the competitiveness through production reform movements. In the compressor and turbines business, although the number of orders from the oil

and gas industry increased, and the environment for these orders is improving, competition with European and U.S. companies has intensified for large-scale projects. Under these circumstances, the FMS Company is promoting marketing activities in Asia and Oceania region and is also strengthening the related service and support businesses. In the chillers business, conditions were weak in the domestic market, but in the Chinese market, sales of local business locations were favorable.

In the third quarter, sales of the FMS Company amounted to ¥178,503 million (a decline of 1.2% year on year), and segment income was ¥2,006 million (a decrease of 85.5% year on year).

In the EE Company, in domestic public works projects, the Company secured the same level of orders for the operation and maintenance (O&M) of waste processing facilities, but as a result of the earthquake, there were some delays in orders for new construction (engineering, procurement, and construction (EPC)). In the midst of these conditions, the EE Company is further strengthening its capabilities to respond accurately to changes in the market environment and customer needs by integrating its capabilities for providing new plant construction (engineering, procurement, and construction, EPC) based on its technological capabilities, and the capabilities of its domestic network for providing operation and maintenance (O&M) services on a nationwide basis.

In the third quarter, sales of the EE Company amounted to ¥29,021 million (a decline of 8.8% year on year), and the segment loss amounted to ¥2,612 million (a decrease of ¥3,637 million year on year).

In the PM Company, demand for semiconductors continued to stagnate because of the continuation of weakness in business confidence, the impact of the flooding in Thailand, and other factors. The markets for smartphones, tablet-type mobile terminals, and certain other devices are expanding, but this has not been sufficient to make up for the weak conditions in the PC market. As a result, semiconductor manufacturers are continuing to restrain their investments in capital equipment. Amid these conditions, the Company took steps to increase productivity, promoted overseas production and overseas procurement, and implemented measures to attain an optimal allocation of personnel to the departments responsible for the installation and start-up of equipment supplied by the Company.

In the third quarter, sales of the PM Company amounted to ¥49,879 million (an increase of 8.4% year on year), and the segment income amounted to ¥6,066 million (an increase of 8.5% year on year).

## (2) Qualitative information on consolidated financial position

### (Total Assets)

At the end of the third quarter, the Group's total assets were ¥462,540 million, ¥45,357 million lower than at the end of the previous fiscal year. Principal changes in asset items included an increase in work in process of ¥11,736 million, a decline of ¥30,233 million in cash and time deposits, and a decrease of ¥29,755 million in trade receivables.

### (Total Liabilities)

Total liabilities at the end of the third quarter amounted to ¥312,930 million, ¥40,028 million lower than at the end of the previous fiscal year. Principal changes in liability items included a decline of ¥12,182 million in trade payables, and ¥23,794 million in interest-bearing debt.

### (Net Assets)

Net assets at the end of the third quarter amounted to ¥149,610 million, ¥5,328 million lower than at the end of the previous fiscal year. Principal changes affecting net asset items were cash dividends paid of ¥2,110 million, a decline of ¥2,610 million in foreign currency translation adjustment and a net loss for the quarter of ¥930 million.

## (3) Qualitative information on consolidated earnings forecasts

The forecast of results for the year ending March 2012, since the previous announcement on November 7, 2011, has not been revised.

Forecast of results for the year ending March 31, 2012

Millions of yen

	Fiscal year ending March 31, 2012	
	Millions of yen	
Net sales	395,000	(1.7)%
Operating income	20,000	(36.6)%
Ordinary income	16,000	(44.3)%
Net income	8,000	(71.6)%

The outlook for sales and segment income by business segment for the year ending March 31, 2012 is as follows.

% represents composition

	Net Sales		Segment income	
	Millions of yen		Millions of yen	
Fluid Machinery & Systems	270,000	68.4%	13,000	65.0%
Environmental Engineering	50,000	12.7%	0	0%
Precision Machinery	65,000	16.4%	6,500	32.5%
Others	10,000	2.5%	500	2.5%
Total	395,000	100%	20,000	100%

Note: % represents percentage change from a comparable previous period.

Factors that may have an influence on the Group's actual performance include those listed below; however, such factors are not limited to those on this list.

1. Market Risk
2. Large-scale projects and overseas business activities
3. The InfraServe project in Germany
4. Business realignments, etc.
5. Exchange risk
6. Interest rate risk
7. Risks related to the impact of natural disasters and impairment of the social infrastructure
8. Deferred tax assets
9. Material procurement
10. Litigation risk
11. Legal restrictions
12. Risk of increased costs of land sales
13. Risk of collection of export receivables

## 2. Summary Information (Others)

- (1) Adoption of specified accounting methods for the preparation of quarterly consolidated financial statements

Tax expenses on income before income taxes for the nine months under review are calculated by multiplying income before income taxes for the nine months under review by the reasonably estimated effective tax rate for the fiscal year after applying tax effect accounting.

### 3. Consolidated financial statements

#### (1) Consolidated Balance Sheets

	March 31, 2011	December 31, 2011
	Millions of yen	Millions of yen
Assets		
Current assets		
Cash and time deposits	100,675	70,442
Trade receivables	161,512	131,756
Securities	3,327	4,114
Finished goods	7,988	9,454
Work in process	40,413	52,149
Raw materials	18,473	20,371
Others	41,479	47,420
Allowance for doubtful receivables	(1,447)	(1,223)
Total current assets	372,422	334,486
Fixed assets		
Tangible fixed assets		
Buildings, net	38,408	36,688
Machinery and equipment, net	22,756	21,478
Others	28,558	28,891
Total tangible assets	89,723	87,057
Intangible assets	7,237	6,038
Investments and long-term receivables		
Investment securities	22,200	19,735
Others	19,549	18,160
Allowance for doubtful receivables	(3,233)	(2,938)
Total investments and long-term receivables	38,515	34,958
Total fixed assets	135,476	128,054
Total assets	507,898	462,540



	March 31, 2011	December 31, 2011
	Millions of yen	Millions of yen
<b>Liabilities</b>		
<b>Current liabilities</b>		
Trade payables	98,923	86,740
Short-term bank loans	68,383	78,350
Current portion of bonds with subscription rights to shares	20,000	—
Bonus payment reserve	6,337	3,549
Directors' bonus payment reserve	164	51
Reserve for losses on construction completion guarantees	7,073	6,539
Reserve for product warranties	1,794	2,014
Reserve for construction losses	16,977	15,788
Reserve for expenses related to the sale of land	2,871	1,884
Others	37,554	40,359
<b>Total current liabilities</b>	<b>260,078</b>	<b>235,277</b>
<b>Long-term liabilities</b>		
Bonds with subscription rights to shares	20,000	20,000
Long-term bank loans	50,655	36,575
Provision for retirement benefits	15,681	14,634
Provision for directors' retirement benefits	359	290
Reserve for losses on contingent liabilities	1,769	1,796
Others	4,413	4,356
<b>Total long-term liabilities</b>	<b>92,880</b>	<b>77,652</b>
<b>Total liabilities</b>	<b>352,959</b>	<b>312,930</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Common stock	61,284	61,309
Capital surplus	65,213	65,238
Retained earnings	40,759	37,929
Treasury stock, at cost	(266)	(274)
<b>Total shareholders' equity</b>	<b>166,990</b>	<b>164,203</b>
<b>Accumulated other comprehensive income</b>		
Net unrealized gain on investment securities	1,053	150
Deferred gains (losses) on hedges	(9)	(8)
Translation adjustments	(16,083)	(18,694)
<b>Total accumulated other comprehensive income</b>	<b>(15,039)</b>	<b>(18,552)</b>
Subscription rights to shares	363	412
Minority interests in consolidated subsidiaries	2,625	3,547
<b>Total Net assets</b>	<b>154,939</b>	<b>149,610</b>
<b>Total liabilities and net assets</b>	<b>507,898</b>	<b>462,540</b>

## (2) Consolidated statements of income and comprehensive income

## (Consolidated statements of income)

	From April 1, 2010 to December 31, 2010	From April 1, 2011 to December 31, 2011
	Millions of yen	Millions of yen
Net sales	265,990	264,349
Cost of sales	195,275	208,693
Gross profit	70,715	55,656
Selling, general and administrative expenses	50,289	49,591
Operating income	20,425	6,064
Non-operating income		
Interest income	194	123
Dividend income	281	272
Equity in earnings of affiliates	205	6
Others	877	605
Total of non-operating income	1,559	1,008
Non-operating expenses		
Interest expenses	2,427	1,917
Foreign exchange loss	1,471	2,512
Others	725	288
Total of non-operating expenses	4,625	4,718
Ordinary income	17,359	2,354
Extraordinary income		
Gain on sales of fixed assets	1,007	37
Gain on sales of investment securities	1,218	83
Gain on transfer of business	—	150
Total of extraordinary income	2,226	270
Extraordinary expenses		
Loss on sales of fixed assets	361	18
Loss on disposal of fixed assets	199	66
Write-down of securities and other investments	176	139
Loss on liquidation of subsidiaries and affiliates	—	168
Loss on adjustment for changes of accounting standard for asset retirement obligations	906	—
Others	36	57
Total of extraordinary expenses	1,682	450
Income before income taxes	17,903	2,174
Income taxes	7,159	2,327
Income (loss) before minority interests	10,744	(153)
Minority interests in income	507	777
Net income (loss)	10,236	(930)

(Consolidated statements of comprehensive income)

	From April 1, 2010 to December 31, 2010	From April 1, 2011 to December 31, 2011
	Millions of yen	Millions of yen
Income (loss) before minority interests	10,744	(153)
Other comprehensive income (loss)		
Net unrealized gain (loss) on investment securities	(806)	(905)
Deferred gain (losses) on hedges	(1)	1
Translation adjustment	(4,871)	(2,716)
Share of other comprehensive income (loss) of associates accounted for using equity method	(46)	(7)
Total other comprehensive income (loss)	(5,725)	(3,627)
Comprehensive income	5,018	(3,781)
Comprehensive income attributable to		
Owners of the parent	4,592	(4,443)
Minority interests	426	662

## (3) Consolidated statements of cash flows

	From April 1, 2010 to December 31, 2010	From April 1, 2011 to December 31, 2011
	Millions of yen	Millions of yen
Cash flows from operating activities		
Income (loss) before income taxes	17,903	2,174
Depreciation and amortization	10,008	9,207
Loss on adjustment for changes of accounting standard for asset retirement obligations	906	—
Loss (gain) on sales of securities and investment securities	(1,218)	(42)
Increase (decrease) in provision	(15,069)	(6,696)
Loss (gain) on sales of fixed assets	(645)	(18)
Interest and dividends income	(476)	(396)
Interest expenses	2,427	1,917
Decrease (increase) in trade receivables	34,013	28,781
Decrease (increase) in inventories	(11,702)	(15,014)
Increase (decrease) in trade payables	(11,594)	(12,034)
Others loss (gain)	8,150	1,511
Sub-total	32,703	9,389
Interest and dividends received	707	729
Interest expenses paid	(2,216)	(1,692)
Income taxes paid	(6,608)	(5,405)
Net cash provided by operating activities	24,585	3,020
Cash flows from investing activities		
Purchase of fixed assets	(10,285)	(5,870)
Proceeds from sales of fixed assets	16,909	183
Purchase of securities and investment securities	(382)	(3,241)
Proceeds from sales and redemption of securities and investment securities	1,951	759
Purchase of investments in subsidiaries	(28)	—
Payments of loans receivable	(947)	(2,062)
Collection of loans receivable	7,621	1,590
Others	160	86
Net cash provided by (used in) investing activities	14,998	(8,554)
Cash flows from financing activities		
Net increase (decrease) in short-term bank loans	(4,699)	2,274
Proceeds from long-term bank loans	4,429	279
Repayment of long-term bank loans	(9,281)	(5,814)
Redemption of bonds	—	(20,000)
Proceeds from disposal of (Purchase of) treasury stock	(33)	(8)
Cash dividends paid	—	(2,110)
Proceeds from stock issuance to minority shareholders	—	240
Cash dividends paid to minority shareholders in consolidated subsidiaries	(437)	(691)
Others	(609)	(407)
Net cash provided by (used in) financing activities	(10,632)	(26,237)
Translation adjustments	(965)	(1,053)
Increase (decrease) in cash and cash equivalents	27,986	(32,825)
Cash and cash equivalents at the beginning of period:	81,711	104,002
Increase in cash and cash equivalents resulting from change of scope of consolidation	—	311
Cash and cash equivalents at the end of period	109,698	71,488

(4) Note for the assumption of going concern

Not applicable

(5) Segment information

【Segment information】

From April 1, 2010 to December 31, 2010

1. Information about sales and profit or loss by reportable segments

(Millions of yen)

	Reportable segments				Others (Notes 1)	Total	Adjustment (Notes 2)	Consolidated (Notes 3)
	Fluid Machinery & Systems	Environmental Engineering	Precision Machinery	Total				
Sales								
(1) Sales to third parties	180,722	31,811	46,020	258,554	7,436	265,990	—	265,990
(2) Intersegment sales and transfer	744	64	7	816	3,478	4,294	(4,294)	—
Total	181,466	31,875	46,028	259,370	10,915	270,285	(4,294)	265,990
Segment income (loss)	13,830	1,024	5,593	20,448	(158)	20,289	135	20,425

Notes: 1 The “Others” item in the table above is the business segment for operations that are not included among reporting segments. It contains business support services and other activities.

2 The “Adjustment” item for segment income (loss) shows eliminations among intersegment sales and transfers.

3 Segment income (loss) has been adjusted with operating income in the quarterly consolidated statements of income.

2. Information about impairment loss of fixed assets, goodwill and negative goodwill by reportable segment

(Material impairment loss of fixed assets)

Not applicable

(Material change in goodwill amount)

Not applicable

(Material negative goodwill arisen)

Not applicable

From April 1, 2011 to December 31, 2011

1. Information about sales and profit or loss by reportable segments

	Reportable segments				Others (Notes 1)	Total	Adjustment (Notes 2)	Consolidated (Notes 3)
	Fluid Machinery & Systems	Environmental Engineering	Precision Machinery	Total				
Sales								
(1) Sales to third parties	178,503	29,021	49,879	257,403	6,946	264,349	—	264,349
(2) Intersegment sales and transfer	568	0	2	570	2,694	3,265	(3,265)	—
Total	179,071	29,021	49,881	257,974	9,640	267,615	(3,265)	264,349
Segment income (loss)	2,006	(2,612)	6,066	5,461	413	5,874	189	6,064

Notes: 1 The “Others” item in the table above is the business segment for operations that are not included among reporting segments. It contains business support services and other activities.

2 The “Adjustment” item for segment income (loss) shows eliminations among intersegment sales and transfers.

3 Segment income (loss) has been adjusted with operating income in the quarterly consolidated statements of income.

2. Information about impairment loss of fixed assets, goodwill and negative goodwill by reportable segment

(Material impairment loss of fixed assets)

Not applicable

(Material change in goodwill amount)

Not applicable

(Material negative goodwill arisen)

Not applicable

(6) Note for significant changes in the amount of shareholders’ equity

Not applicable

#### 4. Additional Information

##### Order received and sales

##### (i) Order received

(Millions of yen)

Name of Segment	From April 1, 2010 to December 31, 2010	From April 1, 2011 to December 31, 2011	From April 1, 2010 to March 31, 2011
Fluid Machinery & Systems	181,493	198,828	262,155
Environmental Engineering	44,105	35,346	82,550
Precision Machinery	52,034	43,493	74,620
Reportable segments	277,633	277,669	419,327
Other	8,012	3,646	11,665
Total	285,645	281,316	430,992

##### (ii) Sales

(Millions of yen)

Name of Segment	From April 1, 2010 to December 31, 2010	From April 1, 2011 to December 31, 2011	From April 1, 2010 to March 31, 2011
Fluid Machinery & Systems	180,722	178,503	268,942
Environmental Engineering	31,811	29,021	51,660
Precision Machinery	46,020	49,879	67,902
Reportable segments	258,554	257,403	388,505
Other	7,436	6,946	13,169
Total	265,990	264,349	401,675

##### (iii) Backlog of order received

(Millions of yen)

Name of Segment	December 31, 2010	December 31, 2011	March 31, 2011
Fluid Machinery & Systems	172,158	175,263	157,801
Environmental Engineering	69,943	95,133	88,813
Precision Machinery	18,368	12,369	18,942
Reportable segments	260,470	282,766	265,557
Other	6,688	2,698	4,727
Total	267,158	285,464	270,285

Notes: The above figures don't include consumptive taxes and are eliminated intersegment sales and transfer.